SELLING LIGANA® REMO-tec

WHERE TO SELL THIS PRODUCT?

Any industrial applications where oil based hazards are present. Automotive repair and body shops. Machine shops, manufacturing, maintenance areas, aviation, printers, chemical plants.

WHO USES THIS PRODUCT?

Workers with exposure to oil based hazards; solvents, inks, heavy grease and grime, paint and stain, adhesives. Automotive paint and body workers and silk screening factories.

HOW DOES IT WORK?

REMO-tec contains only the highest quality ingredients, designed in combination to prevent the adhesion of stubborn soils and oil based hazards.

It is a unique formula that prevents the adhesion of oil based hazards and soils, and also contains detergents to help wash up. Used for safer removal of contaminants, instead of using technical solvents or harsh hand cleaners.

Helps improve the grip on tools or work materials.

Contains no silicone, will not cause fingerprints on pre-painted surfaces.

CAN IT REPLACE COMPETITIVE PRODUCTS?

It is unique in that it can reduce SKU's by replacing multiple competitive products.
Stoko®: Replaces Stoko® Travabon®

Deb®: Replaces SBS® 46 and 46C

Zep®: Replaces Zep® Glove

Kerodex®: Replaces Kerodex 51

North Safety: Replaces North® 201

PR: Replaces PR88

**IS IT ECONOMICAL?**

REMO-tec is up to 20% lower in cost than the market leader’s similar products and can save as much as 20% vs. the other competitors. Peter Greven® is the low cost producer of high quality products, plus we offer very effective dispensing systems.

The combination of low price and dispenser efficiency results in savings of 20% and more. For example, our 2,000ml bottle gives 2,000 applications. Some of the leading competitors only give 666 applications. This factor alone brings substantial savings.

**IS IT HIGH QUALITY?**

This product is our highest quality hand cleaner and outperforms competitive products in every case. REMO-tec is unsurpassed in quality and performance!

**WHAT IS THE BEST WAY TO PRESENT THIS PRODUCT?**

Use the 250ml tube and place it in the hands of a person who is exposed to the oil based hazards. Have them put the hazard
on their hands and then wash it off. The testimony of that person will convince the decision maker that this product is right for them.